

WAREHOUSE DIRECT®
WORKPLACE SOLUTIONS

WHO WE ARE



- Chicagoland's premier family owned **business products distributor**,
Established in 1979 (Des Plaines, IL)
- **Fast, free next-day delivery** on most products, no order minimums
- Accountable, friendly, transparent, proactive, reliable and a **SOLUTION BASED** business partner
- We offer experienced account managers and specialists IN EVERY PRODUCT CATEGORY (our specialists average 20 years experience in their category)
- Warehouse Direct has the most complete business offering with 13 workplace categories

WHY ARE WE DIFFERENT



- **Accountable** – we offer assigned account managers, customer service specialist, category managers, and extra accountability with WD trucks and drivers (no outsourcing)
- **Friendly/personable** – since you have assigned WD reps through the complete ordering process, they will understand your needs and be motivated to help you
- **Transparent** – customer contract prices are always listed on the website, quarterly usage and business reviews to help identify cost savings and trends

WHY ARE WE DIFFERENT



- **Proactive** – we don't wait to be asked how we can save you money, we will always offer suggestions typically during business reviews
- **Reliable** – we track our service through reporting to identify opportunities for improvement. We also believe having our own trucks and drivers creates more reliability
- **Solution based focus** – we don't just sell products, we find solutions with the help of our extremely experienced category specialist to help customers spend smarter and find answers to problems
- **BOTTOM LINE:** We help customers reduce their supplier base which reduces their cost

Proposed Delivery Model for Salvation Army Location



Delivered to Each Salvation Army Location with Free Delivery



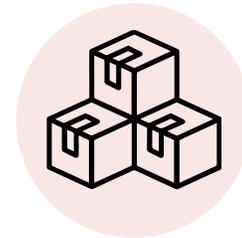
Delivered by Warehouse Direct Drivers and Trucks: not outsourced



Next Day Delivery



Warehouse Direct Drivers will put product where you need



Product Line Fill at 95%-98%

PRODUCT CATEGORIES



- OFFICE SUPPLIES
- JANITORIAL (EQUIPMENT/SERVICES)
- FURNITURE
- SHIPPING SUPPLIES (ULINE)
- COFFEE AND BREAKROOM (MINI-MARKETS)
- COPIERS (MANAGE PRINT SERVICES)
- PRINT AND PROMOTIONAL PRODUCTS
- DOCUMENT FINISHING
- DOCUMENT DESTRUCTION
- MAILROOM EQUIPMENT
- IT PRODUCTS AND SERVICES
- MRO PRODUCTS (TOOLS, ETC)
- SCHOOL SERVICES

NEXT STEPS



- Slow and Steady:
THQ → DHQ/Area Commands → Central Territory → National
- To establish an account, fill out the form (check email/teams as well).
- Multiple purchasers? Submit the form multiple times.
- Your feedback is important and will help us set this program up correctly before moving to the next phase.

Please complete the form by January 30th

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