

AT YOUR SERVICE.



GET TO KNOW THE GPO WITH MORE THAN \$160 BILLION IN PURCHASING POWER.

Provista is a group purchasing powerhouse that actively combines multiple companies' purchases together to deliver low prices on contracts and services to members. But we don't stop at savings. Our member-first approach is also there to alleviate supply chain complexity with proven solutions and advisory services.

A BUSINESS MODEL BUILT ON CONNECTIONS.



NATIONWIDE FOOD PURCHASING POWER THROUGH PROVISTA

DISTRIBUTION AGREEMENT: Locked distributor markups of 8.5–9%, compared to the 20–30% average for non-program accounts. Delivering up to 18% savings versus other national programs and up to 25% savings versus non-program accounts. Available through Sysco and US Foods.

NATIONALLY NEGOTIATED SUPPLIER AGREEMENTS: Access to 60,000+ SKUs with off-invoice savings.

OPERATIONAL INCENTIVES: Additional off-invoice discounts and quarterly rebates.

PROGRAM SCALE: The Salvation Army is projected to generate \$20 million annually through this program in 2026.

ELIGIBILITY: Open to all Salvation Army locations, regardless of size.

MEMBERSHIP STATUS: All Salvation Army locations are current Provista members and already have access to this program.

COST & COMMITMENT: No cost and no contractual commitment required to participate.

THE POWER OF PROVISTA.

310+

National Manufacturer Agreements

60K

SKUs

- Deep off-invoice discounts and price protection caps
- Select authorized distributor of choice with Sysco or US Foods

Competitive Advantage

Up to 18%

better pricing than other national programs

- Increase Profitability
- Price protection, firm terms and conditions
- Robust Analytics – that help manage existing spend and identify savings opportunities

For more information or to get started contact:

Dean Dennerline
Senior Sales Executive
dean.dennerline@provista.com
727-589-0646

